

AAMA Dues Schedule

Please use the table and formula below to calculate your AAMA Dues

(\$2,500 processing fee applies to all non-North American new membership applications)

<u>Column A</u> Previous Year North American Sales of Fenestration Products Only (in Millions \$)	<u>Column B</u> Base Dues	<u>Column C</u> Amount to Add to Base Dues [(sales volume) minus \$____] X ____% = B+C	<u>CATEGORY 1*</u> <i>National (Full)</i>	<u>CATEGORY 2</u> <i>National (Limited)</i> <small>(max. sales volume for eligibility = \$75 million)</small>	<u>CATEGORY 3</u> <i>Regional</i> <small>(max. sales volume for eligibility = \$50 million)</small>
0 – 5	\$2,500	n/a	\$2,500*	\$1,500	\$500
5 – 10	\$4,500	[(sales volume) minus \$5 million] X .06% =	Columns B + C* See calculation example below	50% of Category 1	20% of Category 1
10 – 50	\$7,500	[(sales volume) minus \$10 million] X .006% =		50% of Category 1	20% of Category 1
50 – 100	\$10,000	[(sales volume) minus \$50 million] X .005% =		50% of Category 1	Not Available
100 – 200	\$12,500	[(sales volume) minus \$100 million] X .005% =			
200 – 350	\$17,500	[(sales volume) minus \$200 million] X .005% =			
350 and above	\$25,000	n/a	\$25,000*		

DUES CALCULATION EXAMPLES BY CATEGORY

CATEGORY 1 – NATIONAL (FULL)

\$175 million reported in fenestration sales

Base Dues = \$12,500*

Additional Amount = (\$175 – 100)mm x .005% = \$3,750

\$12,500 + \$3,750 = \$16,250 Total Dues*

* ADDITIONAL PRODUCT GROUP SUPPORT

(Applies only to Category 1 – National (Full) members)

If you do business in both Architectural and Residential Product Group markets and want to vote and participate in each area,

\$500 will be added to your total dues.

CATEGORY 2 – NATIONAL (LIMITED)

\$12 million reported in fenestration sales

Base Dues = \$7,500

Additional Amount = (\$12-10)mm x .006% = \$120

\$7,500 + \$120 = \$7,620 x 50% = \$3,810 Total Dues

CATEGORY 3 - REGIONAL

\$12 million reported in fenestration sales

Base Dues = \$7,500

Additional Amount = (\$12-10)mm x .006% = \$120

\$7,500 + \$120 = \$7,620 x 20% = \$1,524 Total Dues